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What is particularly exciting about the Litchfield market right now?

The values and current property selection are the best they've been in years.

What patterns are you seeing from buyers as the market transitions into summer?

The Litchfield County luxury real estate market saw double digit growth during 2016 in buyer demand for properties in excess of \$1 million, and, although our prime selling season has just begun for 2017, there have been significantly more luxury sales in the \$2 million+ market year-to-date through April of 2017 compared to 2016.

What do you expect from the market this summer? Why?

We're optimistic given the positive growth trajectory of our luxury market coupled with warmer weather in light of a cold and wet Spring.

Tell us about your listings.

I'm currently listing one of the most spectacular estates we've ever handled, with panoramic views overlooking Lake Waramaug that resemble the Italian

Lake Como (shown in the photo below). The villa, which sits on 11 acres of beauty, was designed by award-winning architect Steven Haas in a way that brings maximum light into the home. The house is organized on either side of a wide barrel-vaulted glass ceilinged walkway, and on each side of the walkway are rooms generously proportioned with high ceilings and floor-to-ceiling mahogany framed "window walls" that open to the outdoors. These window walls achieve an overall effect of bringing the outdoors in.

Some other exciting features of this property include a big family room with game tables; a fully equipped wine cellar; a guest house; pool; and beautiful gardens.



An outstanding Modernist Tuscan-style Villa (featured in Architectural Digest in 2007) in Washington, Connecticut; price available upon request.