



## PETER KLEMM

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**Q: How would you characterize the culture of Litchfield and the people that it typically attracts?**

**A:** We're seeing an influx of both younger and older full-time and weekend buyers alike, along with existing owners who are either renovating and/or upgrading. Young fashion designers, members of the arts community, top New York real

estate brokers and developers, TV personalities, entertainment executives, and technology and media moguls are recent examples of who's buying here.

**Q: What makes Litchfield special relative to other high-end suburbs in Connecticut and Westchester County?**

**A:** Litchfield County has a rich social and intellectual life, and there are more private preparatory schools per capita here than in any county in New England and New York. Northwest Connecticut offers a wonderful quality of life, with overwhelming natural beauty and thousands of acres of land trust, affording unlimited hiking, mountain biking, snowshoeing, skiing, horseback riding and fly-fishing, to name a few easily accessible outdoor activities all within close proximity to New York City.

**Q: How would you describe the state of the market?**

**A:** The values and current property selection are the best they've been in years.

**Q: What are the important attributes of a property to consider when searching for a successful investment? Please share an example.**

**A:** Location, location, location! Below is a photo of Ravencroft in Kent, a stunning modern stone and wood barn-style home situated at the end of a tree-lined driveway with every imaginable amenity. The property offers western views on parklike grounds overlooking meadows and distant hills.



Ravencroft estate in Kent, Connecticut; on the market for \$3,950,000.