KLEMM REAL ESTATE Inc Litchfield County's Premier Brokers

PRESS RELEASE

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For Immediate Release

A LOCAL FAMILY BUSINESS SUCCESS STORY: KLEMM REAL ESTATE AGAIN SETS RECORD WITH 12 HIGHEST SALES 2011

(Washington Depot, Connecticut)— When Carolyn Klemm started selling real estate in Litchfield county nearly 33 years ago in 1979, she had no idea the firm that she would go on to create would dominate the local market, year after year, all the way though 2011 – and likely far beyond. She has great satisfaction knowing that her two sons, Peter and Graham, and the firm's group of seasoned agents, to whom she refers as an extension of her family, helped achieve the success. Klemm Real Estate topped the local real estate market again in 2011 with twelve top sales in Litchfield County and a #1 market share countywide. In addition to Litchfield County, the firm had sizeable sales in New Haven County, Fairfield County & Columbia and Dutchess Counties in New York state.

When asked what her secret formula is for achieving such success year after year, Ms. Klemm replied, "It's no secret formula. It's no secret that I, as well as my boys and our really terrific agents, have a very large network of friends around the globe, and that network has allowed us to perform for our clients year after year. Successful real estate is first and foremost about relationships and bringing people together. I truly feel that no other firm in the area can come close to doing what we do. We are so blessed to have such a talented group of top-notch agents to help us get these deals done."

When asked about how the sales in 2011 reflect on the market and economy as a whole, Graham Klemm, broker of record for the firm, said, "Klemm Real Estate's great track record last year – these big sales - are very encouraging in these uncertain economic times. Our momentum will not be stopped!"

"Judging by the firm's performance to date in 2012 – with several more big sales closed or about to close – it looks like the trend has a great chance of continuing." Klemm continued.

In 2011, Klemm Real Estate brokered the highest sales in Bridgewater, Cornwall, Litchfield, Middlebury, New Fairfield, New Milford, Roxbury, Torrington, Warren, Washington, Amenia, NY and Ancramdale, NY.

Klemm Real Estate has offices located in Washington Depot, Woodbury, Litchfield, Roxbury, Lakeville/Salisbury and Sharon. Staffed by 40 associates serving Litchfield County for about 30 years.

For More Information Contact: Graham Klemm, 860.488.6635, g@klemmrealestate.com; or www.klemmrealestate.com.



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